



## COMPANY DATA

ProActive Solutions, Inc.  
5625 Foxridge Dr  
Mission, KS 66202  
[www.ProActiveSolutions.com](http://www.ProActiveSolutions.com)



## MISSION STATEMENT

ProActive Solutions is customer-centered, value driven, service-focused, and differentiated from all competitors with one word: COMMITMENT

## DIFFERENTIATORS

- State-of-the-art integration center to support custom built multivendor solutions.
- Reduced time to market on deployments with plug-and-play solutions racked, cabled, imaged, and tested prior to delivery.
- Third party analysis of all technologies in the market delivering independent expertise with the clients' best interest in mind.
- Agile and flexible to move quickly and creatively without red tape and cumbersome processes
- Life-cycle Technical Expertise: Direct access to senior level technicians and engineers, to speak directly with the people who will be designing, deploying, and maintaining the complex infrastructure.
- Dedicated project manager throughout the duration of the project.
- Maintenance and contracts team that manages your assets.
- Financing options to meet your accounting needs such as leasing, consumption based, and installment options.

## BUSINESS CERTIFICATION & AWARDS

- Kansas City Business Journal's 5th Largest Women-Owned Business in Kansas City
- Ingram's Top Area Women-Owned Business
- CRN Tech Elite 250



## CORE COMPETENCIES

Independent technology provider supporting enterprise clients through six regional offices. Experienced with all major IT manufacturers such as IBM, DELL EMC, Cisco, HPE, Nutanix, VMWare and others.

Our team has a broad and in-depth array of skill sets in hardware, software, services and infrastructure design. In our lab, we test client workloads (proof of concepts) and perform solution validity along with integration work of multi-brand solutions.

Solutions include cloud-oriented configurations, both public and private, as well as sophisticated architectural capabilities around servers, storage, virtualization, backup, recovery and hyper converged configurations in very complex data center environments.

## PAST PERFORMANCES

 **Kansas City Blue Cross Blue Shield of Kansas City:**  
As a strategic partner we help their IT organization with architectural consultation, operational best practices and vendor advocacy. Our partnership has helped save Blue KC millions of dollars, adopt innovative technology and significantly improve operational efficiencies driving successful business outcomes.

 **Netsmart Netsmart Technologies IT Director:**  
"ProActive Solutions takes great care in understanding the requirements of our projects and aligning them to their internal experts and the appropriate business solutions. They go out of their way to build personal relationships with clients that make you feel like your not just a customer."

 **SiriusXM Satellite Radio VP:**  
"ProActive Solutions stepped in at my request to help address a serious issue with another storage vendor. Not only were they able to resolve the immediate issue, they recommended we evaluate another product that ended up being a much better solution for us at far less cost than the original vendor had recommended. Based on that they established themselves as our trusted partner."